

# Media Release

## Analysis of Retail Managed Funds June 2021 - Administrator View

11 October 2021

### \$58.2bn Growth in Retail Managed Funds during June 2021 Quarter

Retail Managed Funds ended the 2020/21 financial year up 17.3% to total \$1,052.7bn after a strong June quarter when they increased by 5.9%. At date of publication global stock markets are still holding up following their bounce back from the COVID-19 correction in the first half of 2020 but are now showing signs of plateauing after early September highs. All of the leading companies recorded significant increases in Retail Funds including in particular Praemium (223.4%), IOOF (180.3%), HUB24 (140.8%), netwealth (49.0%), Macquarie (25.9%), Mercer (18.6%), BT (16.1%) and Commonwealth / Colonial (12.0%). The IOOF, Praemium and HUB24 jumps were as a result of their respective acquisitions of MLC, Powerwrap and Xplore.

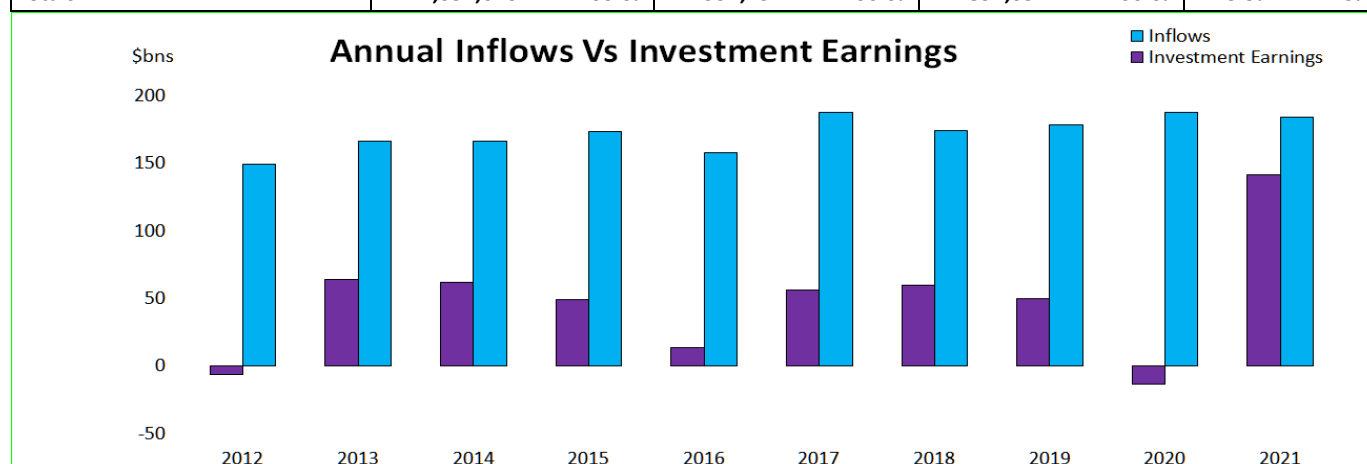
Year on year Inflows were little changed down by just 1.8% to \$184.2bn. Praemium (203.2%), IOOF (83.9%), HUB24 (66.1%), La Trobe (34.0%) and Macquarie (14.9%) reported increases offset by some falls recorded by BT (-17.8%) and AMP (-16.5%).

### Funds Under Management

\$millions	Jun-21		Mar-21		Jun-20		Growth Rates	
							Qtrly	Annual
IOOF	208,651	19.8%	78,730	7.9%	74,441	8.3%	165.0%	180.3%
BT Financial	178,867	17.0%	169,309	17.0%	154,109	17.2%	5.6%	16.1%
Commonwealth / Colonial	149,522	14.2%	143,289	14.4%	133,543	14.9%	4.3%	12.0%
AMP	146,033	13.9%	140,503	14.1%	131,787	14.7%	3.9%	10.8%
Macquarie	107,805	10.2%	100,072	10.1%	85,624	9.5%	7.7%	25.9%
netwealth	48,713	4.6%	43,262	4.4%	32,685	3.6%	12.6%	49.0%
HUB24	41,460	3.9%	35,613	3.6%	17,217	1.9%	16.4%	140.8%
Mercer	28,860	2.7%	26,302	2.6%	24,341	2.7%	9.7%	18.6%
Praemium	18,384	1.7%	16,873	1.7%	5,684	0.6%	9.0%	223.4%
Challenger Limited	12,285	1.2%	12,217	1.2%	11,372	1.3%	0.6%	8.0%
Others	112,090	10.6%	228,262	23.0%	226,248	25.2%	-50.9%	-50.5%
<b>Totals</b>	<b>1,052,670</b>	<b>100.0%</b>	<b>994,431</b>	<b>100.0%</b>	<b>897,051</b>	<b>100.0%</b>	<b>5.9%</b>	<b>17.3%</b>

### Analysis By Market

Superannuation & Rollovers	479,179	45.5%	451,706	45.4%	411,207	45.8%	6.1%	16.5%
Retirement Income	216,319	20.5%	208,548	21.0%	191,909	21.4%	3.7%	12.7%
Cash Trusts	1,505	0.1%	1,592	0.2%	4,158	0.5%	-5.5%	-63.8%
Unit Trusts & Investment Funds	346,248	32.9%	323,506	32.5%	281,054	31.3%	7.0%	23.2%
Investment Bonds	9,419	0.9%	9,080	0.9%	8,723	1.0%	3.7%	8.0%
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### About the Media Release

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