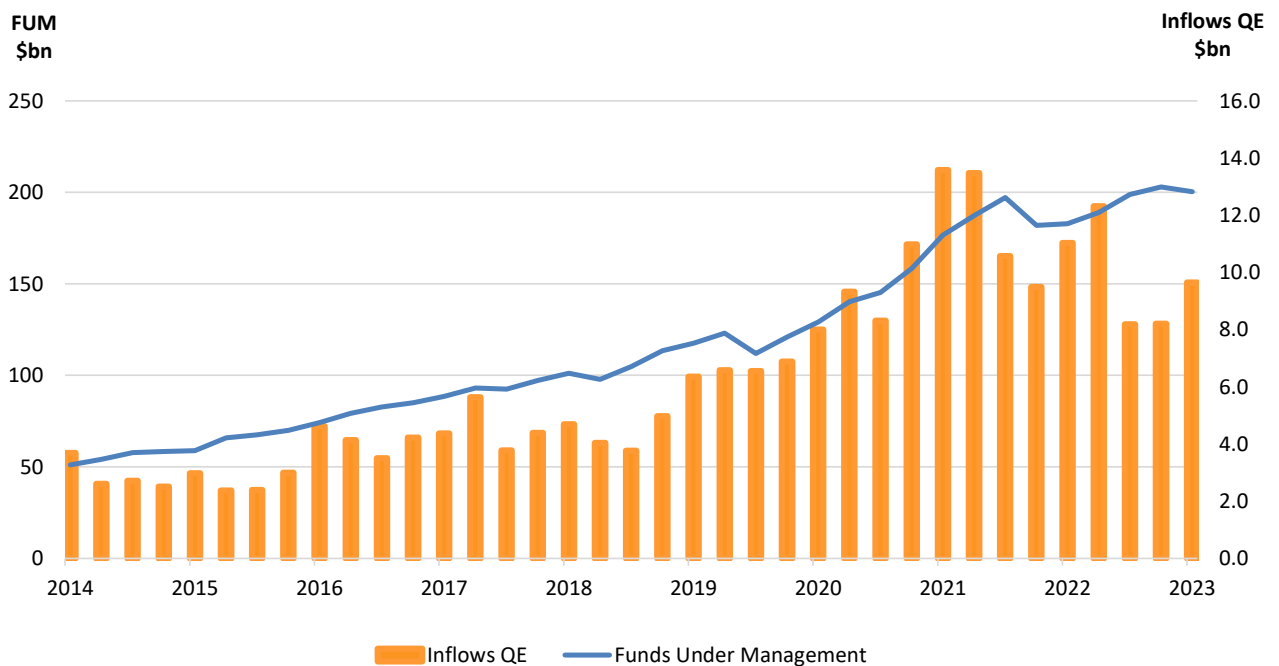


Market Overview

Analysis of Australian & New Zealand Responsible Funds at September 2023

9.5% Annual Growth in Responsible Investment Funds Outperforming the Wider Market

The Responsible Investment Managed Funds market, as captured by Plan For Life across Australia and New Zealand, accounted for \$200.3bn of Funds Under Management at the end of September 2023, up a robust 9.5% over the past year despite investment markets returning to negative territory over the past 3 months after three consecutive quarters of positive returns, while annual Inflows were also noticeably down on the previous year's peak, down 14.0% to \$38.3bn. On average Responsible Funds grew 14.6% p.a. over the past 5 years compared to 7.0% p.a. for the wider market, while total Responsible Funds have experienced negative quarterly Net Flows only once since 2011.



Australian Investment Responsible funds, including both Retail and Wholesale Unit Trusts, account for 39% of the Responsible market and posted strong growth of 10.2% over the past year, significantly outperforming the wider Investment market which rose 5.6% over the same period.

The corresponding **Australian Super** Responsible sub-market grew 4.0% over the latest year however the 5 year CAGR for these funds was markedly more positive at 21.9% while representing almost 22% of overall Responsible Investment Funds Under Management.

Responsible thematic **ETFs** are growing rapidly in terms of both FUM and products, now with 53 products making up the current total and FUM rising 26.8% over the past year as the fastest-growing sub-market.

After significant recent inclusions **New Zealand** Responsible Funds now comprise \$68.8bn of Funds Under Management, up 10.5% over the past year to now represent 42.2% of the total NZ Retail market.

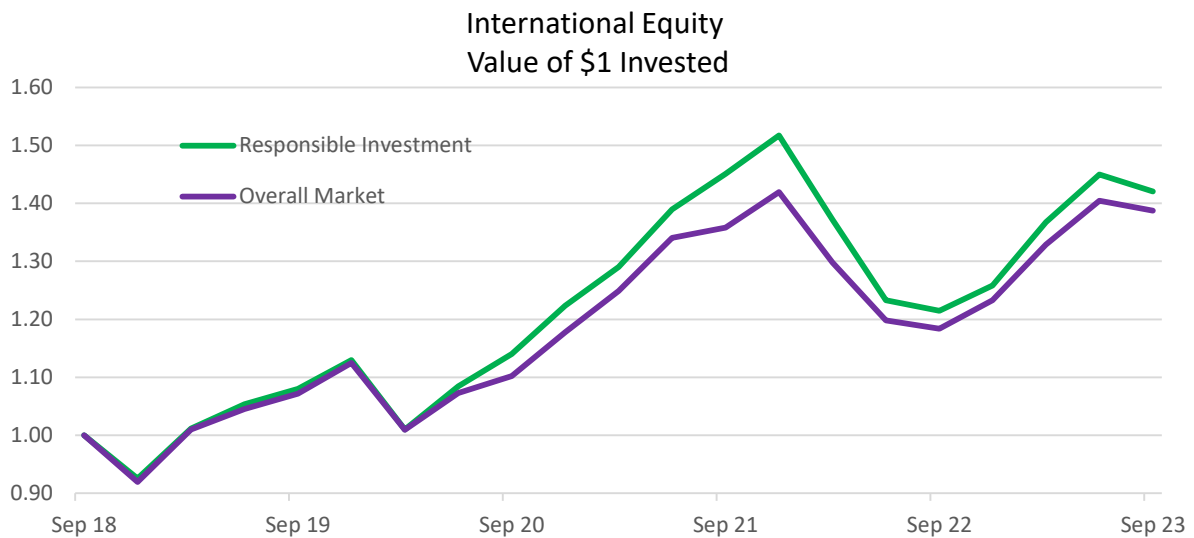
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Market Overview

Analysis of Australian & New Zealand Responsible Funds at September 2023

Funds Under Management								
\$millions	September 2023		September 2022		September 2018		Growth Rates	
							Annual	5yr CAGR
Australian Investment	78,113	39.00%	70,897	38.77%	41,885	41.40%	10.18%	13.27%
Australian Super	43,784	21.86%	42,114	23.03%	16,289	16.10%	3.97%	21.87%
New Zealand	68,783	34.34%	62,247	34.04%	41,910	41.42%	10.50%	10.42%
Exchange Traded Funds	9,628	4.81%	7,595	4.15%	1,097	1.08%	26.78%	54.41%
Totals	200,309	100.00%	182,852	100.00%	101,181	100.00%	9.55%	14.64%

Responsible International Equity trusts displayed a similar overall trend to comparable trusts over the past 5 years but on average have clearly outperformed since mid-2020, exhibiting extended peaks and quicker recoveries from market troughs compared to the wider market.



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Market Overview

Analysis of Australian & New Zealand Responsible Funds at September 2023

About the Market Overview

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