

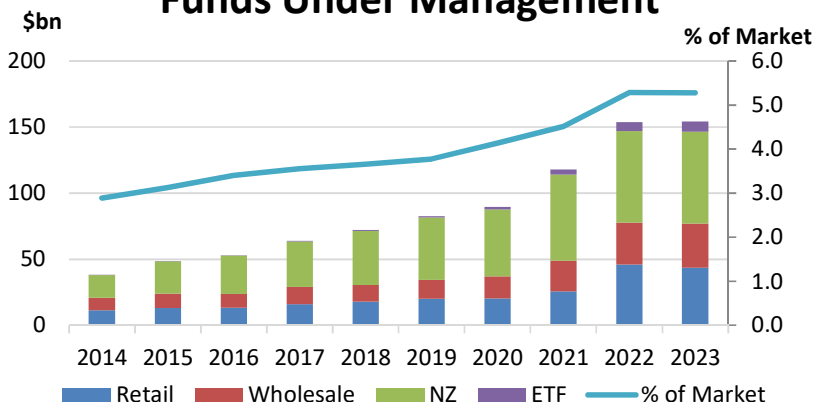
Responsible Investment Funds in Australia & Aotearoa New Zealand

FUM, Flows and Performance March 2023

The Responsible Investment Funds in Australia & Aotearoa New Zealand quarterly report outlines industry data on market size (FUM), flows and performance of responsible, ethical and impact investment products that have been certified by the Responsible Investment Association Australasia (RIAA) and compares these results with the broader Australian & Aotearoa New Zealand managed funds markets over the 10 years to 31 March 2023.

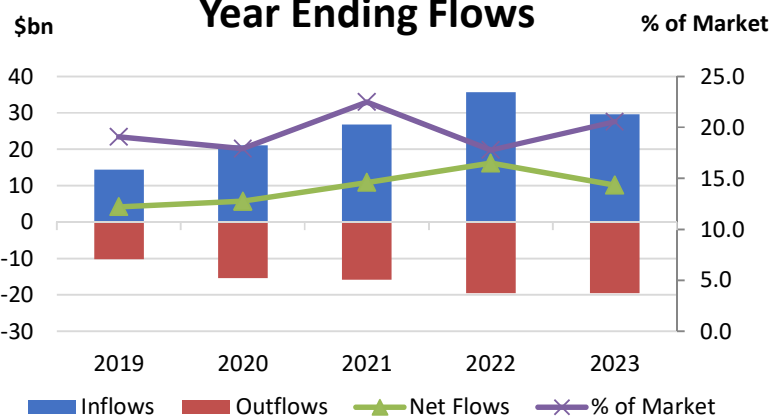
Responsible Funds Under Management have grown to over \$154.2bn as at the end of March 2023, driven by continuing strong Inflows to now account for 5.3% of the comparative market¹. FUM has grown 113% over the past 5 years and is more than 5 times larger than 10 years ago, while over the latest year it was almost unchanged, up 0.2%, despite the impact of falling investment markets.

Funds Under Management



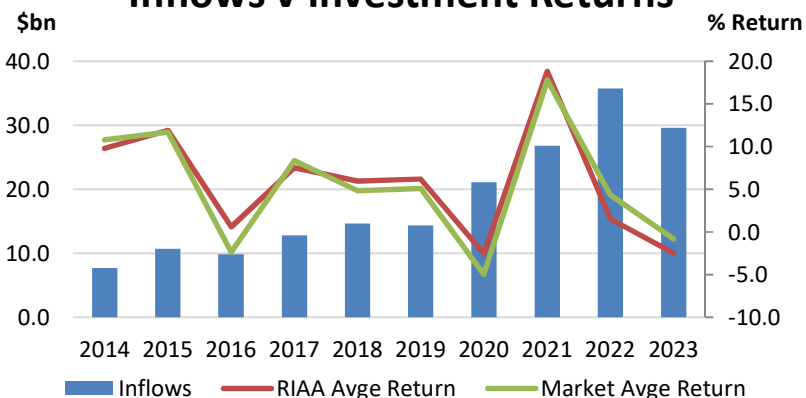
Inflows into Responsible products have experienced strong growth – Inflows over the past 5 years were almost 130% larger than those of the previous 5 years, and Annual Net Flows having remained positive since 1999.

Year Ending Flows



Annual Inflows into Responsible Investment funds tracked against average annual returns demonstrates that Inflows have maintained a steady upward trend over the past 10 years despite fluctuations in market returns, although over the year to March 2023 Inflows of \$29.6bn were notably down on the record \$35.7bn reported for the previous year.

Inflows v Investment Returns

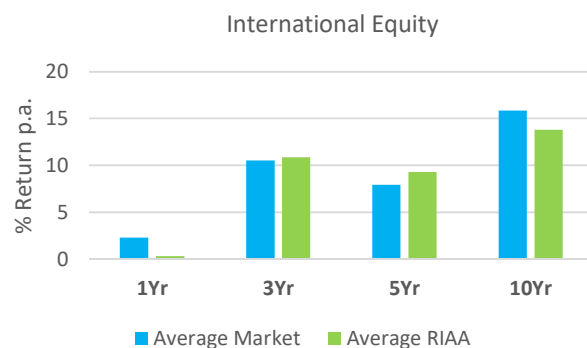
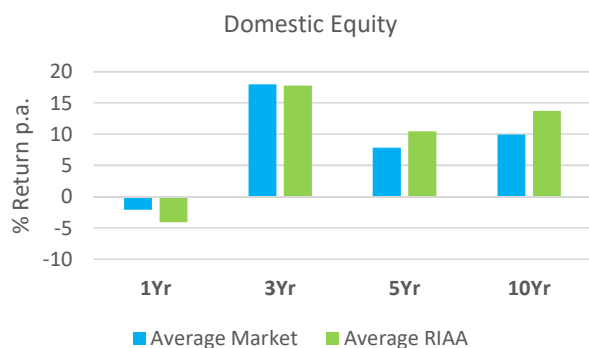


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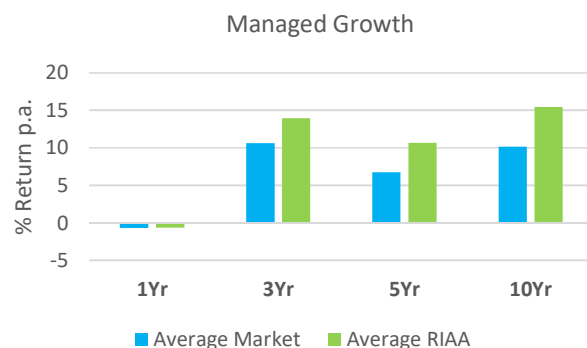
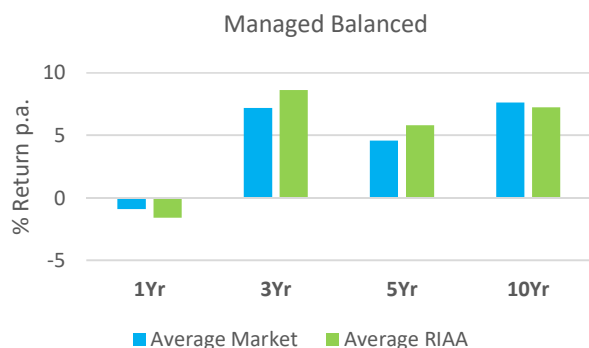
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As at the end of March 2023, with investment markets experiencing a late year resurgence after three consecutive quarter of significant falls, despite underperforming over the latest year Responsible funds outperformed the average return achieved across the combined Responsible and Non-Responsible market within their asset class based on 3-year, 5-year and 10-year CAGR, and by an increasing degree over the longer time periods, highlighting the longer-term focus of investing with an emphasis on ESG factors.

Similarly to the overall market the **Domestic Equity** asset class displayed significant and increasing outperformance over longer time points, with Responsible funds outperforming the market by +3.8% and +2.6% on average over the 10-year and 5-year periods respectively, however responsible funds underperformed over the 1-year and 3-year periods (although the latter only marginally). Responsible **International Equity** funds outperformed the wider market over 3-year and 5-year time periods, most impressively over the past 5 years by on average +1.4%. Conversely Responsible funds underperformed the market average on 1-year and 10-year bases.



Managed Balanced Responsible funds also only outperformed the market average over 3-year and 5-year time periods, in this case most marked over 3 years with returns +1.4% higher than average, with 10-year performance only 0.4% lower than average. Fewer Responsible funds fall within the **Managed Growth** asset class, although these funds displayed outperformance over all timer periods and displayed a dramatic progression of increasing outperformance over each longer time basis. Outperformance for the 3-year period was on average +3.3% compared to the benchmark, rising to +3.9% over 5 years and a very significant +5.3% over the 10-year period.



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FUM, Flows and Performance March 2023



About this Report

This report has been prepared by Plan For Life, an ISS Market Intelligence brand. Plan For Life collects data directly from fund managers and publishes quarterly analysis on Responsible Investment funds. This report is based on responsible, ethical and impact investment products that have been certified by the Responsible Investment Association Australasia as delivering on their responsible investment promise and meeting the Australian and Aotearoa New Zealand Standard for responsible investing (these products are all featured on www.responsiblereturns.com.au).

The performance charts provide an overview of average Responsible fund performance compared to comparable average market benchmark performance – please note that market returns include both Responsible funds and those without a responsible focus. Full market reporting is available covering all Retail, Wholesale, Aotearoa New Zealand and ETF products. For more information see <https://www.pflresearch.com/responsible-investments>.

The comparative market used to calculate “% of Market” FUM and Net Flow figures is based on product sub-markets from which Responsible Investment funds have been identified, including Wholesale Trusts, Retail Trusts, ETF’s, Retail Super, Industry Funds, Public Sector Super Funds and Aotearoa New Zealand Retail Managed Funds, rather than the total Australia & Aotearoa New Zealand Managed Funds market. ¹

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