

# Media Release

## Analysis of Retail Managed Funds September 2021 - Administrator View

4 January 2022

### \$28.3bn Increase in Retail Managed Funds during September 2021 Quarter

Overall Retail Managed Funds at the end of September totalled \$1,081.0bn, up 19.1% over the past year with the majority of this jump due to strong performances on underlying investment markets. During the latest quarter they rose 2.7%. Almost all of the major players reported very significant percentage increases in their funds under management led by IOOF (182.2%), HUB24 (138.6%), netwealth (52.1%), Praemium (32.8%) and Macquarie (30.7%); note that the triple digit jumps experienced by IOOF and HUB24 were due to their respective acquisitions of MLC and Xplore.

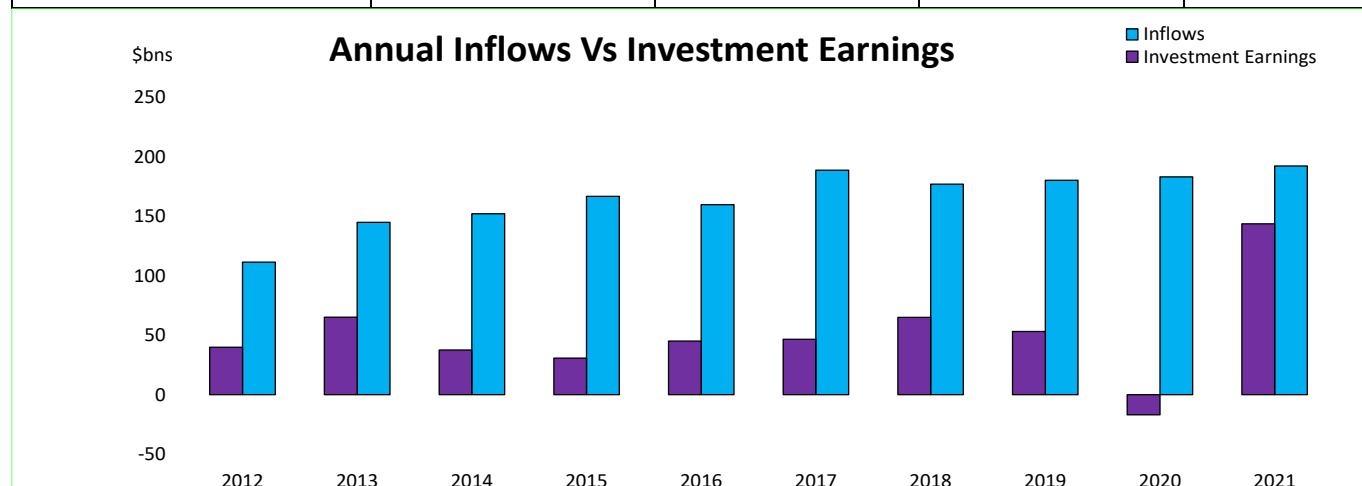
Year on year Inflows rose 5.0% to \$192.3bn with little change reported in the September quarter when they declined 1.0%. Praemium (150.9%), IOOF (118.1%), HUB24 (94.1%), La Trobe (61.1%), Challenger (29.7%), netwealth (25.3%) and Macquarie (22.4%), all saw significant Inflow growth but those of Commonwealth / Colonial (-29.8%) and AMP (-8.8%) were both lower.

#### Funds Under Management

\$millions	Sep-21		Jun-21		Sep-20		Growth Rates	
							Qtrly	Annual
IOOF	210,258	19.5%	208,651	19.8%	74,514	8.2%	0.8%	182.2%
BT Financial	182,747	16.9%	178,867	17.0%	155,055	17.1%	2.2%	17.9%
Commonwealth / Colonial	150,966	14.0%	149,522	14.2%	131,967	14.5%	1.0%	14.4%
AMP	145,745	13.5%	146,033	13.9%	132,901	14.6%	-0.2%	9.7%
Macquarie	115,016	10.6%	107,805	10.2%	88,001	9.7%	6.7%	30.7%
netwealth	53,604	5.0%	48,713	4.6%	35,234	3.9%	10.0%	52.1%
HUB24	45,364	4.2%	41,460	3.9%	19,015	2.1%	9.4%	138.6%
Mercer	29,296	2.7%	28,860	2.7%	24,520	2.7%	1.5%	19.5%
Praemium	19,927	1.8%	18,384	1.7%	15,005	1.7%	8.4%	32.8%
Challenger Limited	12,620	1.2%	12,285	1.2%	11,443	1.3%	2.7%	10.3%
Others	115,459	10.7%	112,099	10.6%	220,171	24.3%	3.0%	-47.6%
<b>Totals</b>	<b>1,081,002</b>	<b>100.0%</b>	<b>1,052,679</b>	<b>100.0%</b>	<b>907,826</b>	<b>100.0%</b>	<b>2.7%</b>	<b>19.1%</b>

#### Analysis By Market

Superannuation & Rollovers	483,652	44.7%	479,179	45.5%	414,786	45.7%	0.9%	16.6%
Retirement Income	219,113	20.3%	216,328	20.6%	194,476	21.4%	1.3%	12.7%
Cash Trusts	1,572	0.1%	1,505	0.1%	1,959	0.2%	4.5%	-19.8%
Unit Trusts & Investment Funds	367,038	34.0%	346,248	32.9%	287,787	31.7%	6.0%	27.5%
Investment Bonds	9,627	0.9%	9,419	0.9%	8,818	1.0%	2.2%	9.2%
<b>Totals</b>	<b>1,081,002</b>	<b>100.0%</b>	<b>1,052,679</b>	<b>100.0%</b>	<b>907,826</b>	<b>100.0%</b>	<b>2.7%</b>	<b>19.1%</b>



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### About the Media Release

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